

QUESTIONS FOR THE INTERVIEWER

An interview is a two way street. It is a time for both you and your potential employer to learn about each other and ensure that path parties find a good fit. Asking questions in an interview not only demonstrates your interest in the organisation and the role, but ensures you are considering your own requirements to find the right role for you.

The following list is a variety of questions that show you spent time considering the role and have prepared for the interview.

NOTE: *Double check that your queries are outlined in the advert or Position Description*

- Is this a newly created position, and if not, why has the opportunity arisen?
- To whom will I report?
- What will be the extent of my authority?
- How many direct reports will I have?
- How many staff are across the organisation and its various divisions?
- What is the budget for which I will be responsible?
- How would you describe the management style and corporate culture?
- What are the organisation's strategic planning initiatives?
- Are there training / development programs for those who demonstrate potential?
- What major challenges face the industry and the organisation over the coming year?
- What is the performance of your major competitors?
- Can you indicate some future organisational changes that might affect this position?
- What are the priority areas that need to be handled immediately?
- Can you tell me something about the key people with whom I will have contact including peers, directors, key stakeholders?
- Who held the position before and what occurred?