

EXAMPLE – PROFILES, OBJECTIVES, SKILLS & ATTRIBUTES

Government / Advisory

EXAMPLE 1

KEY SKILLS / ACHIEVEMENTS

Government Advocacy and Advice

- Extensive understanding of the processes of dealing with Government including working with Ministers and senior public servants, and gaining support and funding for projects

Strategic Planning and Policy Development

- Developing and implementing new policy initiatives / programs, business / strategic plans and budgets
- Working with the private sector including with event owners, marketing companies, media, construction firms, architects, lawyers and financial advisers

Project Management and Capital Works

- Developed, planned and gained funding for large capital works projects of up to \$500M
- Steering Committee Chair of major capital works projects ensuring they were completed on time and budget
- Detailed understanding of the Gateway process and approved assessor for high value, high risk projects

Leadership and Management

- Successfully led independent statutory authorities and large divisions in Government Departments
- Implemented comprehensive business improvement and cost saving initiatives

Sports and Major Events

- Extensive knowledge of the sports industry in Australia including both elite and community sport and recreation
- Developed and operated the world's most successful Major Events strategy including responsibility for key commercial and marketing outcomes

Financial and Commercial Acumen

- Undertook comprehensive risk management and mitigation initiatives
- Prepared detailed budgets, forecasting and financial management reporting

Government / Advisory

EXAMPLE 2

CAREER OBJECTIVE

To use my extensive experience in government and industry and outstanding skills in strategic planning, financial management, governance, advocacy, stakeholder engagement in a strategic leadership role. Ideally, the role will have a strong focus on collaboration and partnerships and investments in innovation to drive business and economic growth.

PROFILE

A commercially aware executive with proven leadership skills and a strong track record of performance in government and a range of industry sectors. The latter includes the biotechnology, health and nutrition, agriculture, food, fibre and manufacturing sectors. An outcome focused leader experienced in working within diverse and challenging environments and developing innovative solutions to address complex issues.

Uses a broad range of technology, general management and policy skills to deliver value from investments in innovation. Has an outstanding ability to influence and build collaborations and partnerships with stakeholders in communities, business, research institutes, universities and government to maximize the impact from investments and drive growth.

KEY SKILLS & ATTRIBUTES

Engagement & Advocacy

Develops stakeholder engagement strategies and drives collaboration between industry, government and researchers to enhance the impact from investments.

Investment

Identifies emerging business opportunities, prepares sound investment proposals, negotiates contractual agreements and builds partnerships required to deliver value from the investment.

Leadership

Strong work ethic and integrity that builds trusts and secures support at all levels (from board to staff) within diverse organisations in industry, academia, government and communities.

Communication

Well-developed oral and written skills and excellent ability to influence external and internal stakeholders and navigates cultural and organisational diversity to align strategies and priorities, thus establishing a solid foundation for collaboration.

Strategy and Business Management

Uses sound judgment and strengths in strategic planning, governance, financial and business management to consistently deliver results in complex and dynamic environments and to ensure that investment is focused on areas of highest importance.

Technology and Innovation

Appreciation of future trends and technologies and their potential to transform markets, industries and business models. Uses best practice IP management frameworks to enhance innovation.